- 20. Salary erosion from inflation. (p.78) (Based on DeGarmo, 9-6, p.396) An engineer received the nominal salaries shown in table 2 over the past 4 years, with inflation,  $f_k$ , in % indicated for each year.
  - (a) If  $f_k$  is a measure of the general price inflation, evaluate the annual salaries in real year-0 dollars.

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(b) Now suppose that the inflation values in table 2 are estimates, where each estimate could err by  $\pm 10\%$  or more. You require that the real income in each year, k = 1, ..., 4, not be less than a specified value  $R_{k,c}$ . Derive an expression for the inverse of the robustness function for each year.

End of Year $k$	Nominal salary $A_k$ (\$)	$f_k$
1	34,000	7.1%
2	36,200	5.4%
3	38,800	8.9%
4	41,500	11.2%

Table 2: Data for problem 20.

## Solution to Problem 20, Salary erosion from inflation (p.17).

(20a) The year 0 real salaries are calculated as follows. See results in table 10 on p.78.

• Nominal income from end of year 1: The year 0 nominal equivalent of the nominal income in year 1, correcting for inflation in year 1, is:

$$A_{0,1} = (1+f_1)^{-1}A_1 \tag{230}$$

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Nominal and real income in year-0 are the same, so the real year 0 income from year 1 is:

$$R_{0,1} = A_{0,1} = (1+f_1)^{-1}A_1$$
(231)

• Nominal income from end of year 2: The year 1 nominal equivalent of the nominal income in year 2, correcting for inflation in year 2, is:

$$A_{1,2} = (1+f_2)^{-1} A_2 \tag{232}$$

The year 0 nominal equivalent of nominal income  $A_{1,2}$ , correcting for inflation in year 1, is:

$$A_{0,2} = (1+f_1)^{-1} A_{1,2} = (1+f_1)^{-1} (1+f_2)^{-1} A_2$$
(233)

Nominal and real income in year 0 are the same, so the real year 0 income from year 2 is:

$$R_{0,2} = A_{0,2} = (1+f_1)^{-1}(1+f_2)^{-1}A_2$$
(234)

• Nominal income from end of year k: Generalizing eq.(233), the nominal income in year 0 from the income in year k is:

$$A_{0,k} = A_k \prod_{j=1}^k (1+f_j)^{-1}$$
(235)

Nominal and real income in year-0 are the same, so the real year 0 income from year k is:

$$R_{0,k} = A_{0,k} = A_k \prod_{j=1}^k (1+f_j)^{-1}$$
(236)

The nominal and real salaries are shown in table 10.

Year, k	$\prod_{j=1}^{k} (1+f_j)^{-1}$	$A_k$	$R_k$
1	0.9337	34,000	31,746
2	0.8859	36,200	32,068
3	0.8135	38,800	31,563
4	0.7315	41,500	30,359

Table 10: Solution to problem 20a.

(20b) An info-gap model for uncertain inflation is:

$$\mathcal{U}(h) = \left\{ f: \ f_k > -1, \ \left| \frac{f_k - \tilde{f}_k}{s_k} \right| \le h, \ k = 1, \dots, 4 \right\}, \quad h \ge 0$$
(237)

where  $\tilde{f}_k$  is the estimated inflation in year k and  $s_k = \varepsilon \tilde{f}_k$ .

The performance requirement is:

$$R_{0,k} \ge R_{kc} \tag{238}$$

$$\widehat{h}_{k} = \max\left\{h: \left(\min_{f \in \mathcal{U}(h)} R_{0,k}(f)\right) \ge R_{kc}\right\}$$
(239)

The inner minimum,  $m_k(h)$ , is the inverse of the robustness and occurs when each  $f_k$  is as large as possible at horizon of uncertainty h:  $f_k = \tilde{f}_k + s_k h = \tilde{f}_k + \varepsilon \tilde{f}_k h = (1 + \varepsilon h)\tilde{f}_k$ . Thus, from eq.(236):

$$m_k = A_k \prod_{j=1}^k \left[ 1 + (1 + \varepsilon h) \widetilde{f}_j \right]^{-1}$$
(240)